



**TRACEABILITY**

**AGRICULTURAL  
SOLUTIONS**





Every harvest carries with it an unseen burden, a shadow that lingers between the reality of what unfolds in the fields and the knowledge that reaches the world beyond. This gap is filled with stories untold and intricacies overlooked.

Take, for instance, the journey of strawberries from farm to table. These vibrant fruits often find themselves spending an additional day in transit, not because of necessity, but due to a simple oversight - someone failed to notice that the truck had ample space to accommodate them sooner. Such logistical hiccups, seemingly minor, can cascade into larger issues affecting freshness and quality.

Then there's the realm of organic certifications, where skepticism often arises, not from the practices themselves, but from the fragility of the documentation. Paper trails that are meant to assure us of organic integrity often become mere pieces of paper, susceptible to human error and misinterpretation. This tenuous trust in paper over practice leads to doubt and debate, questioning the authenticity of what is labeled as "organic."

In this complex dance between production and perception, every harvest becomes a testament to the challenges of communication and execution.

It is a reminder of the intricate web of decisions and actions that lie behind the simple pleasure of enjoying a piece of fruit or trusting a label. Herein lies the true burden - ensuring that what is known matches what is, in fact, real.

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## Fields That Remember

When harvest containers leave the field, they carry more than produce. Each receives an Impinj® Gen2v3 tag - a small, passive device that needs no battery yet maintains a complete environmental memory.

### What Changes:

The packhouse manager doesn't guess arrival times or product condition. Temperature exposure during the 40-kilometer journey is logged automatically.

Handling events flag potential damage before inspection. Predicted arrival times update every few minutes based on actual gate reads along the route.

Cooling systems activate in advance. Receiving bays get allocated efficiently. Nothing waits for human coordination because the system already knows what's coming.

### The Gen2v3 Advantage:

Enhanced memory capacity stores not just identity, but context - time stamps, temperature thresholds crossed, number of handling events.

When that bin arrives, its complete journey is instantly available, enabling immediate quality decisions rather than relying on visual inspection alone.

## Authenticity Without Overhead

Premium products demand proof, not promises. Organic certification, geographic indication, specialty varieties - these command higher prices but invite skepticism.

Gen2v3's cryptographic capabilities create unforgeable digital signatures. Each tag can prove it originated from an authorized source. Each read verifies authenticity without adding procedural burden.

### Practical Impact:

- Organic integrity links directly to certified plot records, verified electronically
- Cold chain compliance isn't documented retrospectively - it's proven through continuous sensor data
- In recall scenarios, identify precise batches across the entire distribution network in minutes

Consider the economics: A contamination event used to mean destroying everything that might have been affected - hundreds of thousands of rands in wholesale destruction.

Now it means surgical precision. Find the 127 specific cartons across 14 distribution centers. Leave everything else flowing to market.

The difference between panic and process.

## Operational Flow Without Friction

Traditional checkpoints create bottlenecks. Manual verification means stopping, scanning, recording, reconciling. Every human touchpoint adds time and error potential.

Gen 2x technology's improved read sensitivity enables gate systems that capture 100% of passing products at full operational speed. No stopping. No manual intervention. No exceptions.

### What This Enables:

**Receiving:** Complete truck inventory captured as the gate lowers - automatic reconciliation against advance shipping notices, instant exception flagging

**Storage:** Real-time location awareness across the facility without constant scanning or physical searches

**Shipping:** Order completeness verified in seconds as products pass through loading docks

Labor doesn't decrease - it elevates. Workers shift from counting and data entry to quality assessment and exception handling. The mundane gets automated. The meaningful gets attention.



"When you can see exactly where your food came from, sustainability stops being a marketing buzzword and becomes measurable reality."

## Trust Made Tangible

Gen2v3's NFC compatibility creates a direct bridge to consumer engagement. The same tag that managed logistics can now tell stories.

### A smartphone tap reveals:

- Farm of origin with grower information
- Journey visualization from source to store
- Verified certifications with blockchain-anchored proof
- Ripeness indicators and storage recommendations

This isn't marketing fluff - it's actual supply chain data translated into consumer value. The infrastructure required for operational efficiency doubles as a differentiation engine.

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## Value Realization

Traditional cost-benefit analyses miss the strategic dimensions. Consider three value layers:

### Financial

- 23-35% reduction in inventory carrying costs through improved turnover
- 40-60% faster order fulfillment through automated verification
- 75-90% improvement in recall precision, dramatically reducing waste and liability

### Operational

- Near-elimination of stock-outs through real-time inventory awareness
- 15-25% labor productivity improvement via task reallocation
- Shift from end-of-day reporting to real-time decision support

### Strategic

- Premium pricing justified through verified provenance and quality
- Retail partnerships strengthened by shared visibility and reduced shrinkage
- Direct consumer relationships built on authentic transparency

## Why Gen2v3 Marks a Turning Point

Earlier versions tracked location; Gen2v3 captures condition. Sensor integration records environmental exposure - temperature, shock, time outside control. Cryptographic authentication thwarts counterfeiting, and NFC compatibility allows consumer interaction without special tools.

Crucially, this costs pennies per tag but yields significant value. Global standardization ensures investments today are compatible worldwide.

### From Cycle to Certainty

Agriculture follows natural rhythms - planting, growing, harvesting, distribution. Technology doesn't replace these cycles; it clarifies them.

What was obscure is now transparent; estimates become measurements; claims are proven.

Growers receive deserved recognition and pay, distributors gain efficiency, retailers assure customers, and consumers trust evidence-backed products.

This is the essence of commerce: verified value moving from source to destination, with proof at every step.



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